

## Client Relationship Options

For Financial Planning Services

Service Level	Description of Services	Frequency	Fee
<b>Product Only/ Investments</b>	<b>Transactional</b> Review of account performance Specific advice related to account only	<b>Meetings as needed</b> Annual minimum	<b>No Fee*</b>
<b>Financial Planning Relationship</b>	<b>Consultative</b>  Includes: <ul style="list-style-type: none"><li>• Assessment of current financial status</li><li>• Comprehensive Financial Profile</li><li>• All Express Modules are Expanded Plus</li><li>• Essential Documents Locator</li><li>• Income Tax Analysis</li><li>• Estate Analysis</li><li>• Stock Options</li><li>• Business Continuation</li></ul>	<b>Annual meeting (minimum)</b>	<b>\$2,500-\$5,000**</b>

Assets Under Management	Fee Charged
\$0 - \$500K	1.4%
\$500,001 - \$1MM	1.3%
\$1MM - \$1.5MM	1.2%
\$1,500,001 - \$2MM	1.1%
\$2,000,001 - \$3MM	1.0%
\$3MM+	Negotiable

\*The advisor fee is an annualized percentage and is deducted on a quarterly basis.

\*Commissions may be charged on individual transactions.

\*\*Fees are based on complexity and time requirement.

Note: Although we recommend a comprehensive financial plan for most cases, some services are available a la carte.

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